

| Client: Cable Corporation Of India | Issue: September - October, 12 |
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Product Portfolio & Applications:

Company is engaged in the business of manufacturing and sale of power cables, execution of turnkey cable contracts, providing cable related solutions & trading products. The company caters to the demands of transmission & distribution sectors of power Industry, power generation projects and all industrial sectors.

Financials:

Turnover : (2010-11) - Rs. 183.68 crores

(2011-12) - Rs. 158.75 crores

Net Profit : (2010-11) - Rs. 15.73 crores

(2011-12) - Rs. (19.87) crores

Growth Rate : (14%)

New Developments:

- Company has completed the commissioning of its second EHV cable manufacturing facility with CCV technology with an approximate capital outlay of Rs. 40 crores.
- Development of 400kV cables.
- Improvement of process technology related to high voltage/EHV cable manufacture.
- · Development of smooth conductor for HV.
- Development of copper segmental conductor for 2500 sq.mm for EHV cable.
- Development of technology for manufacture of 2500 sq.mm 400 kv XLPE cable.

EPC Contracts:

Executed many of the EHV projects on turnkey basis. e.g. RRVPNL for 132 kV, 1c x 800 sq mm, copper conductor, Al sheathed cables, qty - 36 km, TNEB for 220 kV, 1C x 1200 sq mm. lead sheathed cable qty - 129 km. Recently executed the complete turnkey project for 220 kV 1C x 800 sq mm AL sheathed cable Jaypee Sports International for the Formula 1 car racing project in Greater Noida, near Delhi.

Market Footprint:

Operates from four regional sales offices in Delhi, Kolkata, Mumbai & Chennai.

Future Plans:

- Company has shifted most of its manufacturing activity from Borivali to Nashik. The shifting and up-gradation of machinery will be completed in the current year.
- In future, R&D activities will be directed in reducing the material cost, in-process defects of cables and developing newer technologies suitable for emerging trends.

- Efforts towards technology absorption, adaptation and innovation will be carried out.
- Development of various cables catering to specific requirements of power transmission at HV & EHV will be the focus of the company.

Joint Venture:

CCI was started in 1957 with technical collaboration with Siemens AG. As on date all technology has been absorbed & no collaboration exists. The EHV manufacturing & engineering technology was absorbed from Mitsubishi Japan.